

17 REASONS WE HAVE BECOME THE AIRPORTS OF CHOICE Louisville Regional Airport Authority Annual Report 2005



Over the past few years, we have been working toward making Louisville International Airport and Bowman Field the airports of choice for this entire region. And now, for all of the reasons stated in this annual report, we believe we are well on our way.

In Fiscal Year 2005 (FY05), we completed construction on many new passenger amenities, including a new Starbucks, Altitude luxury travelers' club, and an incredible \$29 million renovation at Louisville International. We added a new low-cost carrier option – Independence Air. We became only the 17th airport in the nation with an on-site wildlife port operated by federal inspectors, placing us at the forefront of the global battle against wildlife smuggling. We began working with UPS to develop a new \$82.5 million, 725,000-square-foot heavy freight facility that will bring as many as 1,000 new jobs to Louisville. And that's just the beginning.

But that doesn't mean we're going to stop working hard. On the contrary, our great successes over the past year have only served to encourage us to keep growing and improving. We are the dominant economic engine for this region. We are the 5th largest cargo facility in the U.S. and the 10th largest in the world. And we are determined to continue providing the best service, creating the best jobs, and striving to be the airports of choice for our passengers, employees and partners.

We appreciate your support and patience over the last year. We trust you will enjoy flipping through this collection of Regional Airport Authority postcards. Feel free to tear out your favorite cards, mail them to family and friends, and encourage them to take advantage of Louisville International and Bowman Field.

C.T. "Skip" Miller Executive Director

FINANCIAL STATEN	1ents	LIABILITIES Current liabilities (payable from unrestricted current assets) Accounts payable Accrued expenses and other Deferred income	2005 \$ 3,684,401 820,811 19,514	
			Total current liabilities (unrestricted)	4,524,726
ASSETS Current assets Unrestricted assets	<u>2005</u> \$ 13.057.807	<u>2004</u> \$ 20.183.133	Current liabilities (payable from restricted assets) Current portion of bonds payable Accounts payable Accrued interest	14,330,000 1,694,773 <u>9,044,036</u>
Cash and cash equivalents Investments	\$ 13,057,807 5,578,613	\$ 20,183,133 15,030,085	Total current liabilities (restricted)	25,068,809
Fees and rentals receivable, net of allowance for uncollectible accounts of \$400,000	3,875,000	3,594,580	Total current liabilities	29,593,535
Supplies and prepaid expenses	626,276	678,980	Long-term debt Bonds payable	407 355 000
Total unrestricted current assets	23,137,696	39,486,778		407,355,000
Restricted assets Cash and cash equivalents	33,325,884	35,956,954	Other liabilities Deposit from Kentucky Air National Guard Deposit from UPS Land Option Unamortized bond premium, net	0 3,500,000 9,078,224
Total current assets	56,463,580	75,443,732	Deposit from Commonwealth of Kentucky	9,078,224 19,813,663 79,617
Noncurrent assets Unrestricted assets			Other liabilities	83.600
Capital assets not being depreciated Depreciable capital assets, net Deferred bond costs. net of accumulated amortization	452,294,787 256,275,499	437,393,541 245,930,710	Revolving coverage (payable from restricted assets)	4,300,000
of \$3,628,968 in 2005 and \$2,710,709 in 2004	16,869,231	17,747,038	Total other liabilities	36,855,104
Total unrestricted noncurrent assets	725,439,517	701,071,289	Total liabilities	473,803,639
Restricted assets Cash - PFC fund Cash and cash equivalents	2,583,714 31,415,272	2,947,806 25,730,583	Commitments and contingencies NET ASSETS	
Investments	19,305,032	19,033,898	Invested in capital assets, net of related debt	349,519,173
Total restricted noncurrent assets	53,304,018	47,712,287	Restricted for debt service Restricted for capital projects	12,382,270 2,583,714
Total noncurrent assets	778,743,535	748,783,576	Unrestricted net assets (deficit)	(3,081,681)
Total assets	<u>\$835,207,115</u>	<u>\$824,227,308</u>	Total net assets	<u>\$361,403,476</u>

<u>2004</u>

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<u>\$336,028,813</u>

0

CASH FLOWS	2005	2004			
Cash flows from operating activities Receipts from customers and users Payments to suppliers Payments to employees Net cash provided by operating activities	\$ 50,518,227 (16,040,264) (7,186,995) 27,290,968	\$ 49,915,119 (9,858,604) (6,539,702) 33,516,813	FINANCIAL STATEM	ents	
Cash flows from capital and related financing activities Capital grants Passenger facility charges Acquisition and construction of capital assets Proceeds from sale of assets Principal paid on capital debt	32,511,865 4,841,197 (49,939,940) 48,262 (12,990,000)	33,310,798 4,556,577 (57,878,580) 0 (5,205,000)			
Interest paid on capital debt, net of capitalized interest Fees paid on bonds	(12,990,000) (14,458,202) (226,486)	(11,026,974) (222,468)	REVENUES & EXPENSES	2005	2004
Issuance costs of capital debt Cash flows used for capital and related financing activities	<u>(100,302)</u> (40,313,606)	<u>(148,107)</u> (36,613,754)	Operating revenues Rentals and concessions Landing and field use fees	\$ 34,229,253 16,824,551	\$ 32,894,594 15,607,052
Cash flows from investing activities Proceeds from maturities of investments Purchase of investments	22,413,722 (16,995,807)	17,100,869 (19,595,196)	Total operating revenues	51,053,804	48,501,646
Investment income Net cash provided used for investing activities	3,168,924 8,586,839	<u>1,943,346</u> (550,981)	Operating expenses Operations and maintenance Administrative, general, planning and engineering	13,391,554 9,294,494	11,826,265 8,438,213
Net decrease in cash and cash equivalents	(4,435,799)	(3,647,922)	Operating expenses before depreciation and amortization	22,686,048	20,264,478
Cash and cash equivalents, beginning of year	84,818,476	88,466,398	Depreciation and amortization	27,648,088	27,186,535
Cash and cash equivalents, end of year Reconciliation of operating income to net cash	<u>\$ 80,382,677</u>	<u>\$ 84,818,476</u>	Total operating expenses	50,334,136	47,451,013
reconciliation of operating income to net cash provided by operating activities Operating income	š 719.668	\$ 1.050.633	Operating income	719,668	1,050,633
Adjustments to reconcile operating income to net cash provided by operating activities: Depreciation and amortization Changes in assets and liabilities: Fees and rentals receivable	27,648,088	27,186,535	Nonoperating revenues (expenses) Investment earnings, net Interest expense Passenger facility charges Net loss on disposal of assets and other revenue (expense)	2,706,650 (14,843,404) 4,841,197 (561,313)	2,253,055 (14,562,491) 4,630,820 (565,711)
Deferred income	287,855	24,585	Net nonoperating expenses	(7,856,870)	(8,244,327)
Supplies and prepaid expenses Accounts payable	(52,704) (1,637,368)	(125) 5,281,340	Loss before capital contributions	(7,137,202)	(7,193,694)
Accrued expenses and other Net cash provided by operating activities	(54,991) <u>\$ 27,290,968</u>	(110,587) <u>\$ 33,516,813</u>	Capital grants	32,511,865	31,433,032
Noncash capital and financing activities:			Increase in net assets	25,374,663	24,239,338
The Authority has retainage and accounts payable related to c progress of \$3,322,941 and \$5,621,405 as of June 30, 2005 and	onstruction in 2004, respectively.		Net assets, beginning of year	336,028,813	311,789,475
These noncash transactions have been excluded from the abo			Net assets, end of year	<u>\$361,403,476</u>	<u>\$336,028,813</u>



REASON #1: Excellent Air Service

In FY05, Louisville International Airport added 24 new flights and 4 new non-stop destinations (Washington Dulles, Ft. Lauderdale, Miami and New York-JFK). In addition, non-stop jet service was offered to all three New York City area airports (JFK, LaGuardia and Newark) and all three Washington, D.C., area airports (Dulles, Reagan National and Baltimore). In total, Louisville International Airport averaged 102 flights daily to 46 non-stop and direct same-plane destinations in FY05.



REASON #2: Low Fares

Louisville International Airport added Independence Air, a new low-fare airline, in August 2004. Independence Air offered 6 daily low-fare, non-stop, round-trip flights on 50-seat jets between Louisville International and Washington Dulles International Airports. Passengers were treated to even more low-fare options through Delta Air Lines' nationwide SimpliFares program and USAirways' Go Fares – offering new low fares to the region's top destinations.



REASON #3: Higher Passenger Counts

Our exceptional passenger counts truly prove that we are becoming the airport of choice for this region. In FY05, Louisville International Airport served 3,563,862 total passengers – an increase of 5.5% – marking the highest volume of passenger activity through the airport since 2001. Additionally, recent passenger surveys reflect that 67% consider Louisville International their home airport, while 87% list it as the regional airport from which they depart most often. FY06 is looking even better, with nearly 1.9 million boardings projected.



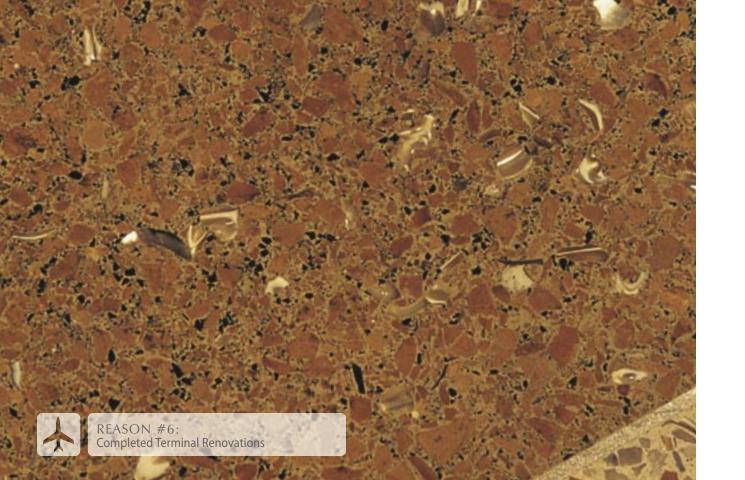
REASON #4: Increased Passenger Service

In an effort to help passengers feel at home at Louisville International Airport, an Airport Ambassador Program was instituted. Friendly volunteers staff the airport information booth and rove the terminal to assist travelers, greeters and guests. Also in FY05, Louisville International Airport's Information Booth was renovated, making it easier for travelers and guests to receive the information they need.



REASON #5: Passenger Satisfaction

Our dedication to passenger comfort, service and satisfaction paid off in FY05, with 95% of Louisville International travelers indicating that they were "satisfied or very satisfied" with how the airport met their traveling needs. Also in FY05, 93% of Louisville International travelers indicated that they would probably or definitely recommend Louisville International to others for air travel.



REASON #6: Completed Terminal Renovations

To date, \$26 million in Phase I terminal renovations were completed – renovations that make Louisville International Airport more comfortable, more attractive and easier to navigate. Some of the more notable renovations include: new carpeting, wall and trim finishes; an expanded security checkpoint to allow more passenger screenings per hour; the addition of 6 new regional jet gates; new plasma screens displaying art and images of the City; and the return of our refurbished "Pegasus" wire sculpture. In addition, a new gate numbering system was instituted that helps passengers find their gates more easily – letting the airport add future gates without re-numbering them.



REASON #7: The Altitude Club

Completed in FY05, *Altitude: A Traveler's Club* takes passenger comfort and service to a new level at Louisville International Airport. Located beyond the security checkpoint, the Altitude Club offers a host of amenities and luxuries to help business and leisure travelers make the most of their time on the ground. Members of the Club have access to comfortable furniture, high-speed internet, copying and faxing services, beverages and snacks, cable TV, newspapers and much more.



REASON #8: Retail Expansion & Additions

In FY05, the original Starbucks expanded to serve more people in a more efficient manner. A new Starbucks stand was added prior to the security checkpoint, so airport guests may enjoy their favorite treats – even without an airline ticket. Also added in FY05 was the new CNBC News Louisville store, where visitors can watch CNBC shows, check the latest stock reports, and purchase magazines, books, snacks, and Kentucky gift items.



REASON #9: Exciting New Services

Now, visitors to Louisville International Airport have access to Sprint high-speed wireless internet service. Available in public areas for a nominal fee, our new Wi-Fi service allows business and leisure travelers alike to work or pass the time at peak speeds of up to 100 times faster than dial-up. And, the smoking area at Louisville International was moved to the mezzanine level between Concourses A and B. The new location features a state-of-the-art ventilation system, bar service, computer hook-ups and free TV.



REASON #10: Completed Construction Projects

FY05 was a big year for construction projects, including the much-needed relocation of Martha Moloney Drive – the first phase of the \$20 million West Runway Extension Project. Martha Moloney Drive is located east of Crittenden Drive and south of the I-264 intersection. Also completed were the rental car building and fuel island renovations, airfield pavement repairs, and reconstruction on the northeast apron.



REASON #11: In-Progress Construction Projects

A number of projects are progressing in and around the airport. The second phase of the \$20 million West Runway Extension Project – the north end extension – which will permit Louisville's air carriers to travel non-stop with larger loads to farther destinations was begun. Ground was broken on the Louisville International Commerce Center, establishing Chautauqua Airline's maintenance hangar as the anchor tenant. This facility is expected to create a minimum of 300 well-paying jobs in Kentucky. Additionally in FY05, construction of in-line bag screening buildings began and a new southwest perimeter road was designed to improve access to the new Commerce Center. Plus, ongoing renovations of all public restrooms in Louisville International continued.



REASON #12: Voluntary Residential Relocation Program

Progress continues to be made in our voluntary residential relocation program, an ongoing effort to address airport noise concerns. In FY05, the program received an additional \$15 million in federal funds, thanks in no small part to Congresswoman Anne Northup, and a \$5 million appropriation in state funds, thanks to Governor Fletcher, Louisville Mayor Abramson and the Jefferson County Legislative Delegation. As of June 30, 2005, nearly 1,900 families have been successfully relocated. And, as of June 30, 2005, we are less than 300 families from completion of this enormous project. Also in FY05, UPS's Global Operations Center in Edgewood became the first private re-use of neighborhood relocation land for compatible non-residential purposes.



REASON #13: Renaissance Zone

In FY05, local business Hi-Tech Mold & Tool became the first business to receive economic incentives for expansion into the Renaissance Zone. The expansion includes a \$5.5 million investment for a new 85,000-square-foot facility, 150 new jobs and a projected payroll of \$3.5 million. Created in 2003, the Renaissance Zone is a 3,000-acre business park due south of Louisville International Airport. Its Board membership is composed of the Louisville Regional Airport Authority Board.



REASON #14: Noise Compatibility Program

Louisville International Airport, participating in a consortium with UPS, Boeing, NASA, FAA, and MIT, successfully flight tested a new procedure – the Continuous Descent Approach (CDA) – in September 2004 whereby aircraft remain at cruising altitude until relatively close to the airport, and then make an even and continuous descent to the runway. The CDA reduces noise impacts, aircraft emissions, and fuel burn.



REASON #15: Bowman Field Flight Operations

Bowman Field had 106,890 flight operations in FY05. Glendale Flying Club, which has been based at Bowman Field since the 1960's, constructed a new hangar in which it consolidated its fleet of aircraft. And, Louisville Executive Aviation (LEA), a full-service, fixed-base operator (FBO), opened operations at Bowman Field offering aircraft fueling, maintenance, line service, charter operations, flight instruction and more in a renovated hangar, plus offices and restrooms. LEA also provides wireless internet and concierge services to its customers.



REASON #16: Bowman Field Completed Improvements/Construction

In FY05, a \$300,000 renovation of the Bowman Field Terminal was completed, including installation of new central air and sprinkler systems for the comfort and safety of our visitors, partners and staff. Also in FY05, a structural analysis of Hangar 5 was completed.



REASON #17: Bowman Field In-Progress Improvements/Construction

In March 2005, a six-month, \$1.7 million construction project to rehabilitate Taxiways H and F began and a \$1.8 million project to reconstruct Runway 14/32 was designed. Structural and site condition analyses of Bowman's T-hangars also began.

The Authority launched a quarterly Bowman Bulletin newsletter and quarterly Bowman Briefings for our airport partners and neighbors to enhance communication and seek feedback on plans and projects for the airport.