

**JANITORIAL SERVICES - LOUISVILLE INTERNATIONAL AIRPORT  
 BID TABULATION - OPENING FEBRUARY 15, 2013**

Annual Cleaning Cost					Consumables			
Name of Company	Year 1	Year 2	Year 3	3 Year Annual Total	Year 1	Year 2	Year 3	3 Year Annual Total
<b>Kleen-Tech Service Corp</b>	\$769,164.29	\$769,164.29	\$769,164.29	<b>\$2,307,492.87</b>	\$ 69,611.33	\$ 69,611.33	\$ 69,611.33	<b>\$ 208,833.99</b>
<b>American Facility Services</b>	\$828,960.00	\$828,960.00	\$828,960.00	<b>\$2,486,880.00</b>	\$ 60,000.00	\$ 60,000.00	\$ 60,000.00	<b>\$ 180,000.00</b>
<b>Superior Maintenance Co</b>	\$833,516.88	\$833,516.88	\$833,516.88	<b>\$2,500,550.64</b>	\$ 71,572.00	\$ 71,572.00	\$ 71,572.00	<b>\$ 214,716.00</b>
<b>Able Services</b>	\$864,605.04	\$873,251.09	\$881,983.60	<b>\$2,619,839.73</b>	\$ 64,800.00	\$ 64,800.00	\$ 64,800.00	<b>\$ 194,400.00</b>
<b>OJS Systems, Inc</b>	\$874,608.00	\$888,480.00	\$899,232.00	<b>\$2,662,320.00</b>	\$ 107,928.00	\$ 109,740.00	\$111,936.00	<b>\$ 329,604.00</b>
<b>Facilities Performance Group</b>	\$929,017.32	\$929,017.32	\$929,017.32	<b>\$2,787,051.96</b>	\$ 93,054.60	\$ 94,915.80	\$ 96,776.88	<b>\$ 284,747.28</b>
<b>IH Services Inc</b>	\$956,106.84	\$957,422.52	\$958,778.16	<b>\$2,872,307.52</b>	\$ 106,889.16	\$ 110,093.04	\$113,398.44	<b>\$ 330,380.64</b>
<b>Triangle Services</b>	\$933,490.19	\$952,160.00	\$971,203.20	<b>\$2,856,853.39</b>	\$ 88,000.00	\$ 89,760.00	\$ 91,555.00	<b>\$ 269,315.00</b>
<b>ABM Janitorial Service</b>	\$974,927.16	\$981,552.36	\$988,276.80	<b>\$2,944,756.32</b>	\$ 96,000.00	\$ 96,000.00	\$ 96,000.00	<b>\$ 288,000.00</b>
<b>Total Maintenance Management</b>	\$946,250.64	\$973,143.60	\$993,205.80	<b>\$2,912,600.04</b>	\$ 121,979.04	\$ 121,979.04	\$121,979.04	<b>\$ 365,937.12</b>
<b>FMS Commercial Cleaning</b>	\$941,208.07	\$970,317.60	\$1,000,327.44	<b>\$2,911,853.11</b>	\$ 120,000.00	\$ 123,711.36	\$127,537.44	<b>\$ 371,248.80</b>
<b>Nashida Services</b>	\$965,430.00	\$994,400.00	\$1,024,220.00	<b>\$2,984,050.00</b>	\$ 114,570.00	\$ 118,000.00	\$121,550.00	<b>\$ 354,120.00</b>
<b>Scioto Services</b>	\$1,050,767.60	\$1,082,290.61	\$1,113,813.62	<b>\$3,246,871.83</b>	\$ 125,000.00	\$ 128,750.00	\$132,500.00	<b>\$ 386,250.00</b>
<b>Air To Ground Services</b>	\$930,000.00	\$960,000.00	\$982,500.00	<b>\$2,872,500.00</b>	\$ 310,000.00	\$ 320,000.00	\$327,500.00	<b>\$ 957,500.00</b>
<b>Jani-King</b>	\$1,179,084.66	\$1,179,084.66	\$1,179,084.66	<b>\$3,537,253.98</b>	\$ 107,177.00	\$ 107,177.00	\$107,177.00	<b>\$ 321,531.00</b>

**EMPLOYEE HOURLY RATE**

	BID BOND REQUIREMENT MET?	Year 1	Year 2	Year 3
<b>FMS Commercial Cleaning</b>	Yes	\$ 10.16	\$ 10.48	\$ 10.80
<b>Triangle Services</b>	Yes	\$ 14.67	\$ 14.96	\$ 15.26
<b>OJS Systems, Inc</b>	Yes	\$ 12.45	\$ 12.95	\$ 13.45
<b>Facilities Performance Group</b>	Yes	\$ 9.79	\$ 9.79	\$ 9.79
<b>Jani-King</b>	NO	\$ 8.50	\$ 8.50	\$ 8.50
<b>Air To Ground Services</b>	Yes	\$ 8.75	\$ 9.01	\$ 9.28
<b>Nashida Services</b>	Yes	\$ 10.73	\$ 11.01	\$ 11.29
<b>Superior Maintenance Co</b>	Yes	\$ 11.76	\$ 11.76	\$ 11.76
<b>Scioto Services</b>	Yes	\$ 8.50	\$ 8.75	\$ 9.00
<b>IH Services Inc</b>	Yes	\$ 10.60	\$ 10.60	\$ 10.60
<b>American Facility Services</b>	Yes	\$ 14.00	\$ 14.00	\$ 14.00
<b>Able Services</b>	Yes	\$ 11.50	\$ 11.62	\$ 11.73
<b>Total Maintenance Management</b>	Yes	\$ 12.71	\$ 13.04	\$ 13.23
<b>Kleen-Tech Service Corp</b>	Yes	\$ 13.85	\$ 13.85	\$ 13.85
<b>ABM Janitorial Service</b>	Yes	\$ 10.20	\$ 10.30	\$ 10.45

<b>Cleaning Cost +Consumable 3 Year Total</b>
\$2,516,326.86
\$2,666,880.00
\$2,715,266.64
\$2,814,239.73
\$2,991,924.00
\$3,071,799.24
\$3,202,688.16
\$3,126,168.39
\$3,232,756.32
\$3,278,537.16
\$3,283,101.91
\$3,338,170.00
\$3,633,121.83
\$3,830,000.00
\$3,858,784.98