

# PASSENGER BOARDING BRIDGE REFURBISHMENT

Bid Tabulation - January 12, 2006

## ThyssenKrupp

## FMC Technologies

### Refurbishment Cost:

|           |              |              |
|-----------|--------------|--------------|
| Gate B4   | \$185,000.00 | \$187,027.00 |
| Gate B 6  | \$189,000.00 | \$202,708.00 |
| Gate B 16 | \$195,000.00 | \$215,867.00 |
| Gate B 18 | \$195,000.00 | \$211,871.00 |
| TOTAL     | \$764,000.00 | \$817,473.00 |

### Discount For Multiple Repairs:

|             |       |            |       |
|-------------|-------|------------|-------|
| Do All Four | 2.00% | (\$15,280) | 0.00% |
| Do Three    | 2.00% | (\$11,380) | 0.00% |
| Do Two      | 0.00% |            | 0.00% |

### Trade-In Value Towards New or Newer Refurbished:

|           |        |            |
|-----------|--------|------------|
| Gate B4   | \$0.00 | \$8,000.00 |
| Gate B 6  | \$0.00 | \$8,000.00 |
| Gate B 16 | \$0.00 | \$8,000.00 |
| Gate B 18 | \$0.00 | \$8,000.00 |

### Alternatives:

#### New Bridges:

|           |              |                |
|-----------|--------------|----------------|
| Gate B4   | \$239,754.00 | \$248,317.00   |
| Gate B 6  | \$239,754.00 | \$265,806.00   |
| Gate B 16 | \$239,754.00 | \$265,806.00   |
| Gate B 18 | \$239,754.00 | \$248,317.00   |
|           | \$959,016.00 | \$1,028,246.00 |

Net Includes Trade-in

New B16, New B18, Refurbish  
B4 & B6 \$846,958.00

### Value Engineering Suggestions:

New Bridges w/out Rotunda's \$15,500.00 each

Standard Painted Steel  
Insulated Wallboard & Ceiling \$5,180.00 each  
Repair Two Replace Two  
Elevation Controls \$10,000.00 x 2