

Louisville Regional Airport Authority
Rental Car Concessions
Market Share
Fiscal Year 2024

	<u>Alamo</u>	<u>Avis</u>	<u>Budget/Payless</u>	<u>Dollar/Thrifty</u>	<u>Enterprise</u>	<u>Hertz</u>	<u>National</u>	<u>Total</u>	<u>Prior Year</u>
July-23	469,104.67	1,225,448.15	1,488,046.92	990,647.01	1,756,136.82	1,400,309.37	1,511,893.38	8,841,586.32	8,141,259.49
% of Total	5.31	13.86	16.83	11.20	19.86	15.84	17.10	100.00	
August-23	345,541.94	1,023,833.57	951,785.26	781,103.69	1,382,389.07	1,256,970.28	1,538,779.65	7,280,403.46	6,969,246.39
% of Total	4.75	14.06	13.07	10.73	18.99	17.27	21.14	100.00	
September-23	393,241.12	1,188,357.70	1,158,673.77	650,920.75	1,393,758.56	1,270,961.96	1,607,782.58	7,663,696.44	6,942,044.25
% of Total	5.13	15.51	15.12	8.49	18.19	16.58	20.98	100.00	
October-23								-	8,178,297.11
% of Total	-	-	-	-	-	-	-	-	
November-23								-	7,053,531.58
% of Total	-	-	-	-	-	-	-	-	
December-23								-	5,436,931.20
% of Total	-	-	-	-	-	-	-	-	
January-24								-	4,789,623.13
% of Total	-	-	-	-	-	-	-	-	
February-24								-	5,303,575.41
% of Total	-	-	-	-	-	-	-	-	
March-24								-	6,580,260.86
% of Total	-	-	-	-	-	-	-	-	
April-24								-	7,586,465.45
% of Total	-	-	-	-	-	-	-	-	
May-24								-	8,274,419.28
% of Total	-	-	-	-	-	-	-	-	
June-24								-	8,391,072.86
% of Total	-	-	-	-	-	-	-	-	
YTD (\$)	\$ 1,207,887.73	\$ 3,437,639.42	\$ 3,598,505.95	\$ 2,422,671.45	\$ 4,532,284.45	\$ 3,928,241.61	\$ 4,658,455.61	\$ 23,785,686.22	\$ 83,646,727.01
% of Total	5.08	14.45	15.13	10.19	19.05	16.52	19.59	100.00	

Louisville Regional Airport Authority
Rental Car Concessions
Transaction Count
Fiscal Year 2024

	<u>Alamo</u>	<u>Avis</u>	<u>Budget/Payless</u>	<u>Dollar/Thrifty</u>	<u>Enterprise</u>	<u>Hertz</u>	<u>National</u>	<u>Total</u>	<u>Prior Year</u>
July-23	1,146	3,984	4,102	3,002	4,540	4,691	5,921	27,386	23,848
% of Total	4.18	14.55	14.98	10.96	16.58	17.13	21.62	100.00	
August-23	1,025	3,964	3,084	2,715	4,313	5,050	6,554	26,705	23,479
% of Total	3.84	14.84	11.55	10.17	16.15	18.91	24.54	100.00	
September-23	1,195	4,473	4,082	2,456	4,450	4,854	6,790	28,300	23,736
% of Total	4.22	15.81	14.42	8.68	15.72	17.15	23.99	100.00	
October-23								-	25,574
% of Total	-	-	-	-	-	-	-	-	
November-23								-	22,890
% of Total	-	-	-	-	-	-	-	-	
December-23								-	18,950
% of Total	-	-	-	-	-	-	-	-	
January-24								-	17,460
% of Total	-	-	-	-	-	-	-	-	
February-24								-	19,302
% of Total	-	-	-	-	-	-	-	-	
March-24								-	24,220
% of Total	-	-	-	-	-	-	-	-	
April-24								-	26,251
% of Total	-	-	-	-	-	-	-	-	
May-24								-	28,898
% of Total	-	-	-	-	-	-	-	-	
June-24								-	26,940
% of Total	-	-	-	-	-	-	-	-	
YTD	3,366	12,421	11,268	8,173	13,303	14,595	19,265	82,391	281,548
% of Total	4.09	15.08	13.68	9.92	16.15	17.71	23.38	100.00	

Louisville Regional Airport Authority
Rental Car Concessions
Revenue per Transaction
Fiscal Year 2024

	<u>Alamo</u>	<u>Avis</u>	<u>Budget/Payless</u>	<u>Dollar/Thrifty</u>	<u>Enterprise</u>	<u>Hertz</u>	<u>National</u>	<u>Total</u>	<u>Prior Year</u>
July-23	409.34	307.59	362.76	330.00	386.81	298.51	255.34	322.85	382.63
August-23	337.11	258.28	308.62	287.70	320.52	248.91	234.78	272.62	367.10
September-23	329.07	265.67	283.85	265.03	313.20	261.84	236.79	270.80	297.71
October-23	-	-	-	-	-	-	-	-	330.39
November-23	-	-	-	-	-	-	-	-	296.03
December-23	-	-	-	-	-	-	-	-	284.58
January-24	-	-	-	-	-	-	-	-	276.96
February-24	-	-	-	-	-	-	-	-	268.53
March-24	-	-	-	-	-	-	-	-	278.57
April-24	-	-	-	-	-	-	-	-	300.02
May-24	-	-	-	-	-	-	-	-	308.68
June-24	-	-	-	-	-	-	-	-	326.21
YTD	358.85	276.76	319.36	296.42	340.70	269.15	241.81	288.69	297.10

Louisville Regional Airport Authority
Rental Car Concessions
Market Share Report
Fiscal Year 2024

	Alamo			Avis			Budget/Payless			Dollar/Thrifty		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
July	459,756	469,105	2.03%	1,265,170	1,225,448	-3.14%	1,393,550	1,488,047	6.78%	930,670	990,647	6.44%
August	366,913	345,542	-5.82%	999,825	1,023,834	2.40%	1,108,271	951,785	-14.12%	729,316	781,104	7.10%
September	398,966	393,241	-1.43%	1,034,794	1,188,358	14.84%	1,078,594	1,158,674	7.42%	619,288	650,921	5.11%
October		-	0.00%		-	0.00%		-	0.00%		-	0.00%
November		-	0.00%		-	0.00%		-	0.00%		-	0.00%
December		-	0.00%		-	0.00%		-	0.00%		-	0.00%
January		-	0.00%		-	0.00%		-	0.00%		-	0.00%
February		-	0.00%		-	0.00%		-	0.00%		-	0.00%
March		-	0.00%		-	0.00%		-	0.00%		-	0.00%
April		-	0.00%		-	0.00%		-	0.00%		-	0.00%
May		-	0.00%		-	0.00%		-	0.00%		-	0.00%
June		-	0.00%		-	0.00%		-	0.00%		-	0.00%
Totals	1,225,635	1,207,888	-1.45%	3,299,789	3,437,639	4.18%	3,580,415	3,598,506	0.51%	2,279,274	2,422,671	6.29%

	Enterprise			Hertz			National			Totals		
	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change	2023	2024	% Change
July	1,591,895	1,756,137	10.32%	1,174,205	1,400,309	19.26%	1,326,013	1,511,893	14.02%	8,141,259	8,841,586	8.60%
August	1,394,689	1,382,389	-0.88%	1,081,380	1,256,970	16.24%	1,288,851	1,538,780	19.39%	6,969,245	7,280,403	4.46%
September	1,459,839	1,393,759	-4.53%	1,012,987	1,270,962	25.47%	1,337,576	1,607,783	20.20%	6,942,044	7,663,696	10.40%
October		-	0.00%		-	0.00%		-	0.00%		-	0.00%
November		-	0.00%		-	0.00%		-	0.00%		-	0.00%
December		-	0.00%		-	0.00%		-	0.00%		-	0.00%
January		-	0.00%		-	0.00%		-	0.00%		-	0.00%
February		-	0.00%		-	0.00%		-	0.00%		-	0.00%
March		-	0.00%		-	0.00%		-	0.00%		-	0.00%
April		-	0.00%		-	0.00%		-	0.00%		-	0.00%
May		-	0.00%		-	0.00%		-	0.00%		-	0.00%
June		-	0.00%		-	0.00%		-	0.00%		-	0.00%
Totals	4,446,423	4,532,284	1.93%	3,268,572	3,928,242	20.18%	3,952,440	4,658,456	17.86%	22,052,548	23,785,686	7.86%

Louisville Regional Airport Authority
Rental Car Concessions
Deplanements & Market Share
Fiscal Year 2024

	Deplanements			Market Share	
	2023	2024			
July	185,424	227,884	22.90%	Alamo	5.08%
August	160,763	184,998	15.07%	Avis	14.45%
September	170,276	206,905	21.51%	Budget/Payless	15.13%
October	187,164		-100.00%	Dollar/Thrifty	10.19%
November	161,596		-100.00%	Enterprise	19.05%
December	150,018		-100.00%	Hertz	16.52%
January	147,340		-100.00%	National	19.59%
February	146,664		-100.00%		
March	184,026		-100.00%	Totals	100.00%
April	192,540		-100.00%		
May	218,377		-100.00%		
June	218,019		-100.00%		
Totals	2,122,207	619,787	-70.80%		

