

Louisville Regional Airport Authority  
Rental Car Concessions  
Market Share  
Fiscal Year 2026

	<u>Alamo</u>	<u>Avis</u>	<u>Budget/Payless</u>	<u>Dollar/Thrifty</u>	<u>Enterprise</u>	<u>Hertz</u>	<u>National</u>	<u>Total</u>	<u>Prior Year</u>
July-25	602,056.34	1,303,912.34	1,371,710.46	777,583.05	1,865,316.25	1,606,018.27	1,546,041.68	9,072,638.39	9,282,748.54
% of Total	6.64	14.37	15.12	8.57	20.56	17.70	17.04	100.00	
August-25	463,165.16	1,074,184.43	1,010,191.78	593,759.91	1,655,325.74	1,610,837.72	1,642,411.61	8,049,876.35	7,592,126.91
% of Total	5.75	13.34	12.55	7.38	20.56	20.01	20.40	100.00	
September-25	468,607.02	1,044,727.36	812,577.93	624,106.62	1,537,714.82	1,484,514.94	1,484,489.73	7,456,738.42	7,043,456.87
% of Total	6.28	14.01	10.90	8.37	20.62	19.91	19.91	100.00	
October-25	519,414.40	1,304,064.81	980,370.22	563,844.81	1,763,091.16	1,691,257.91	1,851,582.80	8,673,626.11	8,894,605.52
% of Total	5.99	15.03	11.30	6.50	20.33	19.50	21.35	100.00	
November-25	355,276.10	880,716.90	534,101.15	427,444.82	1,226,388.14	1,167,007.27	1,396,806.97	5,987,741.35	6,658,181.20
% of Total	5.93	14.71	8.92	7.14	20.48	19.49	23.33	100.00	
December-25	323,649.37	733,056.28	494,705.65	467,778.95	1,209,402.42	1,137,647.05	1,312,665.25	5,678,904.97	5,875,853.59
% of Total	5.70	12.91	8.71	8.24	21.30	20.03	23.11	100.00	
January-26	238,954.63	598,066.34	403,473.23	442,083.09	989,210.13	927,127.04	1,154,678.36	4,753,592.82	4,575,574.53
% of Total	5.03	12.58	8.49	9.30	20.81	19.50	24.29	100.00	
February-26	189,629.91	704,620.41	502,682.15	419,082.18	1,081,566.59	1,055,566.63	1,335,899.06	5,289,046.93	4,939,635.50
% of Total	3.59	13.32	9.50	7.92	20.45	19.96	25.26	100.00	
March-26								-	6,503,525.25
% of Total	-	-	-	-	-	-	-	-	
April-26								-	7,181,952.17
% of Total	-	-	-	-	-	-	-	-	
May-26								-	8,416,611.84
% of Total	-	-	-	-	-	-	-	-	
June-26								-	8,405,473.68
% of Total	-	-	-	-	-	-	-	-	
YTD (\$)	\$ 3,160,752.93	\$ 7,643,348.87	\$ 6,109,812.57	\$ 4,315,683.43	\$ 11,328,015.25	\$ 10,679,976.83	\$ 11,724,575.46	\$ 54,962,165.34	\$ 85,369,745.60
% of Total	5.75	13.91	11.12	7.85	20.61	19.43	21.33	100.00	

Louisville Regional Airport Authority  
Rental Car Concessions  
Transaction Count  
Fiscal Year 2026

	<u>Alamo</u>	<u>Avis</u>	<u>Budget/Payless</u>	<u>Dollar/Thrifty</u>	<u>Enterprise</u>	<u>Hertz</u>	<u>National</u>	<u>Total</u>	<u>Prior Year</u>
July-25	1,319	4,288	3,898	2,258	5,084	5,233	6,248	28,328	28,741
% of Total	4.66	15.14	13.76	7.97	17.95	18.47	22.06	100.00	
August-25	1,463	3,909	2,983	1,991	5,309	5,901	6,882	28,438	27,951
% of Total	5.14	13.75	10.49	7.00	18.67	20.75	24.20	100.00	
September-25	1,762	4,061	2,797	2,152	5,066	5,739	6,640	28,217	28,215
% of Total	6.24	14.39	9.91	7.63	17.95	20.34	23.53	100.00	
October-25	1,858	4,793	3,183	1,758	5,682	5,962	7,879	31,115	31,800
% of Total	5.97	15.40	10.23	5.65	18.26	19.16	25.32	100.00	
November-25	1,314	3,127	2,013	1,860	4,166	4,731	5,889	23,100	25,293
% of Total	5.69	13.54	8.71	8.05	18.03	20.48	25.49	100.00	
December-25	1,207	2,748	1,771	1,891	3,905	4,520	5,572	21,614	21,844
% of Total	5.58	12.71	8.19	8.75	18.07	20.91	25.78	100.00	
January-26	830	2,243	1,441	1,633	3,218	3,450	4,751	17,566	17,988
% of Total	4.73	12.77	8.20	9.30	18.32	19.64	27.05	100.00	
February-26	709	2,701	1,950	1,569	3,596	3,943	5,690	20,158	20,215
% of Total	3.52	13.40	9.67	7.78	17.84	19.56	28.23	100.00	
March-26								-	25,024
% of Total	-	-	-	-	-	-	-	-	
April-26								-	25,877
% of Total	-	-	-	-	-	-	-	-	
May-26								-	29,834
% of Total	-	-	-	-	-	-	-	-	
June-26								-	27,500
% of Total	-	-	-	-	-	-	-	-	
YTD	10,462	27,870	20,036	15,112	36,026	39,479	49,551	198,536	310,282
% of Total	5.27	14.04	10.09	7.61	18.15	19.89	24.96	100.00	

Louisville Regional Airport Authority  
Rental Car Concessions  
Revenue per Transaction  
Fiscal Year 2026

	<u>Alamo</u>	<u>Avis</u>	<u>Budget/Payless</u>	<u>Dollar/Thrifty</u>	<u>Enterprise</u>	<u>Hertz</u>	<u>National</u>	<u>Total</u>	<u>Prior Year</u>
July-25	456.45	304.08	351.90	344.37	366.90	306.90	247.45	320.27	322.98
August-25	316.59	274.80	338.65	298.22	311.80	272.98	238.65	283.07	271.62
September-25	265.95	257.26	290.52	290.01	303.54	258.67	223.57	264.26	249.64
October-25	279.56	272.08	308.00	320.73	310.29	283.67	235.00	278.76	279.70
November-25	270.38	281.65	265.33	229.81	294.38	246.67	237.19	259.21	263.24
December-25	268.14	266.76	279.34	247.37	309.71	251.69	235.58	262.74	268.99
January-26	287.90	266.64	280.00	270.72	307.40	268.73	243.04	270.61	254.37
February-26	267.46	260.87	257.79	267.10	300.77	267.71	234.78	262.38	244.35
March-26	-	-	-	-	-	-	-	-	259.89
April-26	-	-	-	-	-	-	-	-	277.54
May-26	-	-	-	-	-	-	-	-	282.11
June-26	-	-	-	-	-	-	-	-	305.65
YTD	302.12	274.25	304.94	285.58	314.44	270.52	236.62	276.84	275.14

Louisville Regional Airport Authority  
Rental Car Concessions  
Market Share Report  
Fiscal Year 2026

	Alamo			Avis			Budget/Payless			Dollar/Thrifty		
	2025	2026	% Change	2025	2026	% Change	2025	2026	% Change	2025	2026	% Change
July	716,860	602,056	-16.01%	1,311,789	1,303,912	-0.60%	1,294,109	1,371,710	6.00%	889,422	777,583	-12.57%
August	494,974	463,165	-6.43%	1,021,840	1,074,184	5.12%	711,442	1,010,192	41.99%	898,707	593,760	-33.93%
September	405,859	468,607	15.46%	1,017,188	1,044,727	2.71%	764,752	812,578	6.25%	711,882	624,107	-12.33%
October	533,559	519,414	-2.65%	1,227,321	1,304,065	6.25%	1,395,928	980,370	-29.77%	657,117	563,845	-14.19%
November	334,145	355,276	6.32%	936,400	880,717	-5.95%	976,627	534,101	-45.31%	535,061	427,445	-20.11%
December	309,663	323,649	4.52%	880,487	733,056	-16.74%	665,927	494,706	-25.71%	502,644	467,779	-6.94%
January	174,190	238,955	37.18%	667,676	598,066	-10.43%	494,160	403,473	-18.35%	392,613	442,083	12.60%
February	148,318	189,630	27.85%	736,805	704,620	-4.37%	559,663	502,682	-10.18%	391,221	419,082	7.12%
March		-	0.00%		-	0.00%		-	0.00%		-	0.00%
April		-	0.00%		-	0.00%		-	0.00%		-	0.00%
May		-	0.00%		-	0.00%		-	0.00%		-	0.00%
June		-	0.00%		-	0.00%		-	0.00%		-	0.00%
Totals	3,117,568	3,160,753	1.39%	7,799,506	7,643,349	-2.00%	6,862,608	6,109,813	-10.97%	4,978,667	4,315,683	-13.32%

	Enterprise			Hertz			National			Totals		
	2025	2026	% Change	2025	2026	% Change	2025	2026	% Change	2025	2026	% Change
July	1,853,687	1,865,316	0.63%	1,625,231	1,606,018	-1.18%	1,591,650	1,546,042	-2.87%	9,282,749	9,072,638	-2.26%
August	1,456,979	1,655,326	13.61%	1,401,914	1,610,838	14.90%	1,606,271	1,642,412	2.25%	7,592,127	8,049,876	6.03%
September	1,451,666	1,537,715	5.93%	1,207,834	1,484,515	22.91%	1,484,277	1,484,490	0.01%	7,043,458	7,456,738	5.87%
October	2,024,086	1,763,091	-12.89%	1,348,699	1,691,258	25.40%	1,707,896	1,851,583	8.41%	8,894,606	8,673,626	-2.48%
November	1,306,717	1,226,388	-6.15%	1,235,348	1,167,007	-5.53%	1,333,882	1,396,807	4.72%	6,658,180	5,987,741	-10.07%
December	1,175,231	1,209,402	2.91%	1,039,833	1,137,647	9.41%	1,302,070	1,312,665	0.81%	5,875,855	5,678,905	-3.35%
January	893,356	989,210	10.73%	835,715	927,127	10.94%	1,117,864	1,154,678	3.29%	4,575,574	4,753,593	3.89%
February	895,619	1,081,567	20.76%	945,981	1,055,567	11.58%	1,262,028	1,335,899	5.85%	4,939,635	5,289,047	7.07%
March		-	0.00%		-	0.00%		-	0.00%		-	0.00%
April		-	0.00%		-	0.00%		-	0.00%		-	0.00%
May		-	0.00%		-	0.00%		-	0.00%		-	0.00%
June		-	0.00%		-	0.00%		-	0.00%		-	0.00%
Totals	11,057,341	11,328,015	2.45%	9,640,555	10,679,977	10.78%	11,405,938	11,724,575	2.79%	54,862,184	54,962,165	0.18%

Louisville Regional Airport Authority  
Rental Car Concessions  
Deplanements & Market Share  
Fiscal Year 2026

	Deplanements			Market Share	
	2025	2026			
July	232,795	226,301	-2.79%	Alamo	5.75%
August	192,309	186,514	-3.01%	Avis	13.91%
September	200,228	203,137	1.45%	Budget/Payless	11.12%
October	230,160	233,629	1.51%	Dollar/Thrifty	7.85%
November	182,683	165,940	-9.17%	Enterprise	20.61%
December	173,533	162,982	-6.08%	Hertz	19.43%
January	144,863	139,084	-3.99%	National	21.33%
February	151,683	152,332	0.43%		
March	185,408		-100.00%	<b>Totals</b>	<b>100.00%</b>
April	194,164		-100.00%		
May	211,387		-100.00%		
June	223,229		-100.00%		
<b>Totals</b>	<b>2,322,442</b>	<b>1,469,919</b>	<b>-36.71%</b>		

